

INVESTOR PRESENTATION Q4 2024



Rejlers at a glance

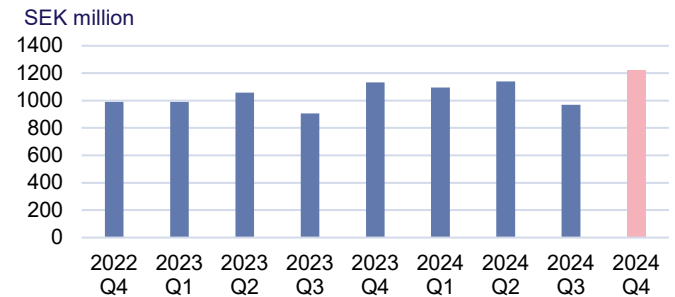
NORDIC PRESENCE

Rejlers is one of the leading engineering consultancy firms in the Nordic region. Our cutting-edge expertise helps companies, public authorities and other organisations meet the societal challenges of tomorrow. We create value as a catalyst for our customers' efforts to achieve a sustainable society.

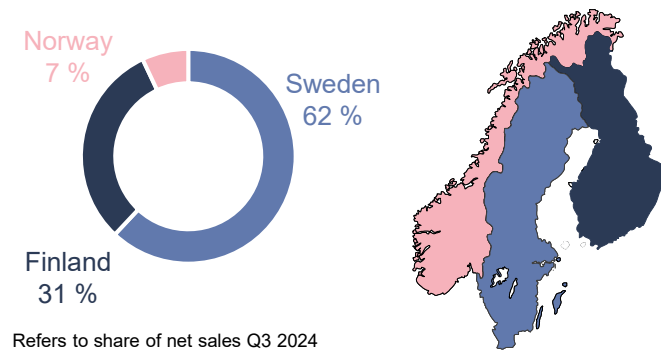
STRONG PLATFORM

Rejlers has a strong foundation, with over 80 years of history, a team of app 3,300 experts, a large network of qualified partners, and high customer satisfaction.

NET SALES DEVELOPMENT



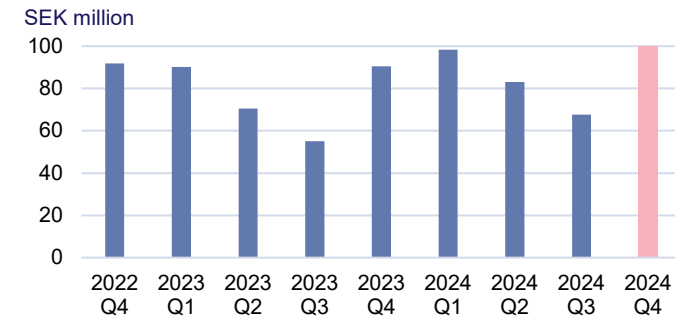
NET SALES DISTRIBUTION



OUR CUSTOMER OFFERING

- To accelerate value and profitability
- To catalyze our customers' transformation within the Energy transition, Industry transformation and by futureproofing communities
- To contribute with knowledge and innovation
- To transform business by being the engine in the project

EBITA DEVELOPMENT



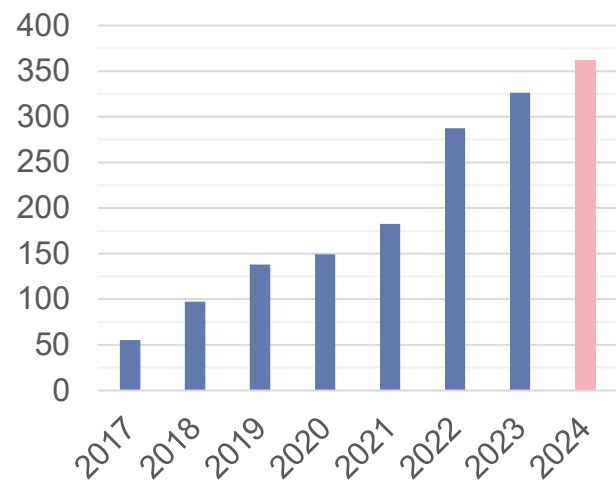
Rejlers – operational highlights

- Revenues: SEK 1,223.3 million (1,132.6), + 8.0 %
- Strong organic growth, 6.8 %
- EBITA: SEK 103.4 million (90.5), included on offs SEK 10 million (10)
- EBITA margin: 8.5 % (8.0)
- Adjusted EBITA margin: 9.3 % (8.9)
- Record in EBITA SEK + 100 million in a quarter
- Proposed dividend SEK 5.00 (4.50)
- Price increases in all countries
- Approved Science Based Targets for climate
- The transformation continues

Rejlers - 8 years

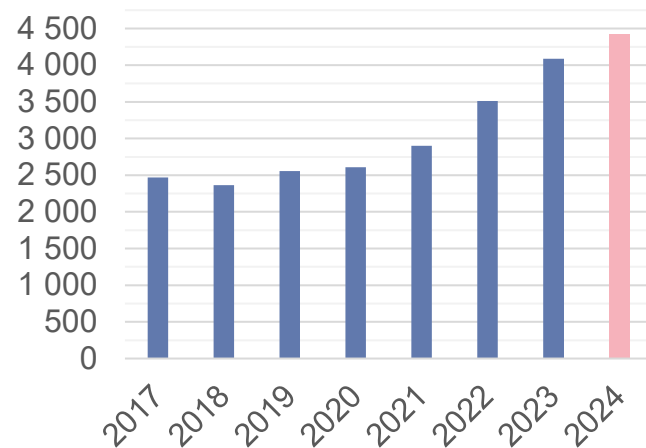
ADJ. EBITA

SEK million



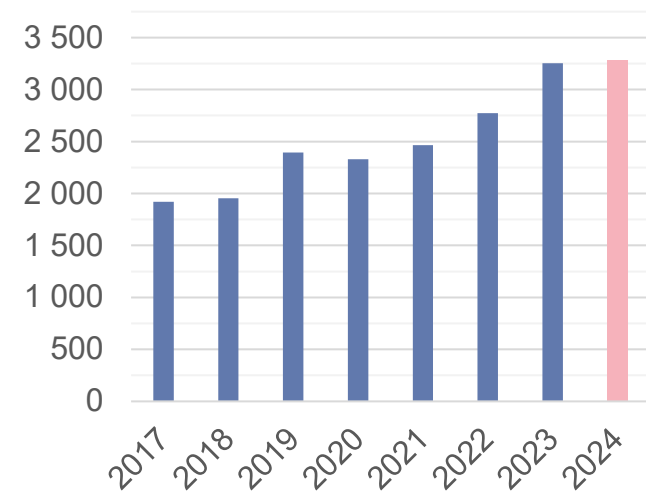
NET SALES

SEK million



EMPLOYEES

Number



Rejlers Group

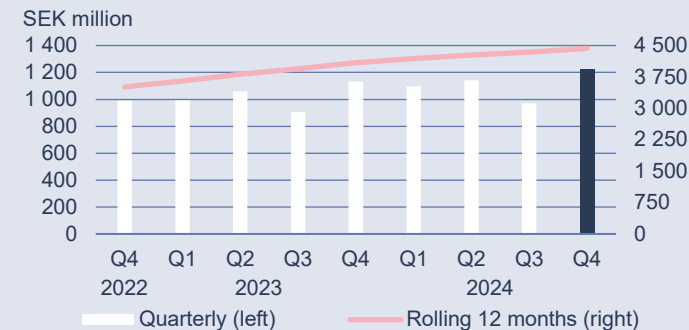
FINANCIAL HIGHLIGHTS Q4 2024

- Net sales SEK 1,223.3 million (1,132.6), + 8,0 %
- EBITA SEK 103.4 million (90.5), including one offs SEK 10 million (10)
- EBITA margin 8.5 % (8.0)
- Adjusted EBITA margin 9.3 % (8.9)
- Earnings per share before dilution SEK 3.73 (3.24)

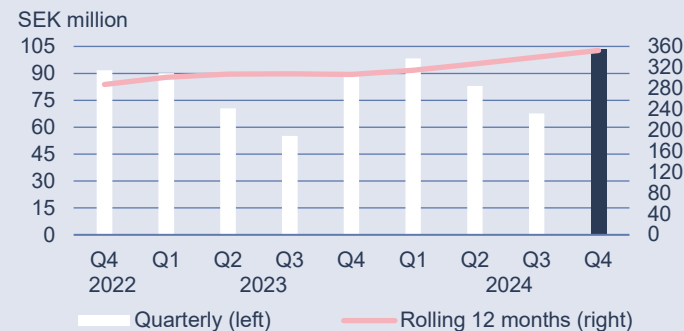
FINANCIAL HIGHLIGHTS FULL YEAR 2024

- Net sales SEK 4,430.7 million (4,088.3), + 8.4 %
- EBITA SEK 352.3 million (306.2)
- EBITA margin 8.0 % (7.5)
- Earnings per share before dilution SEK 10.03 (8.39)

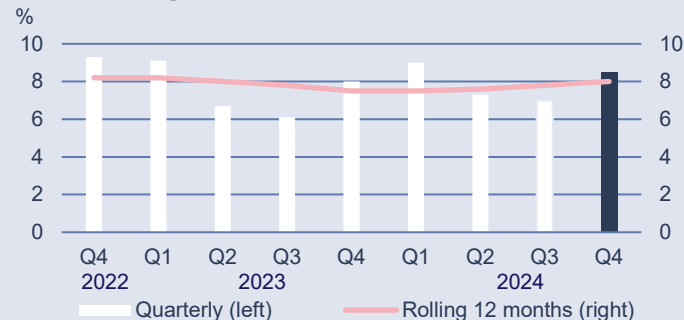
NET SALES



EBITA



EBITA MARGIN



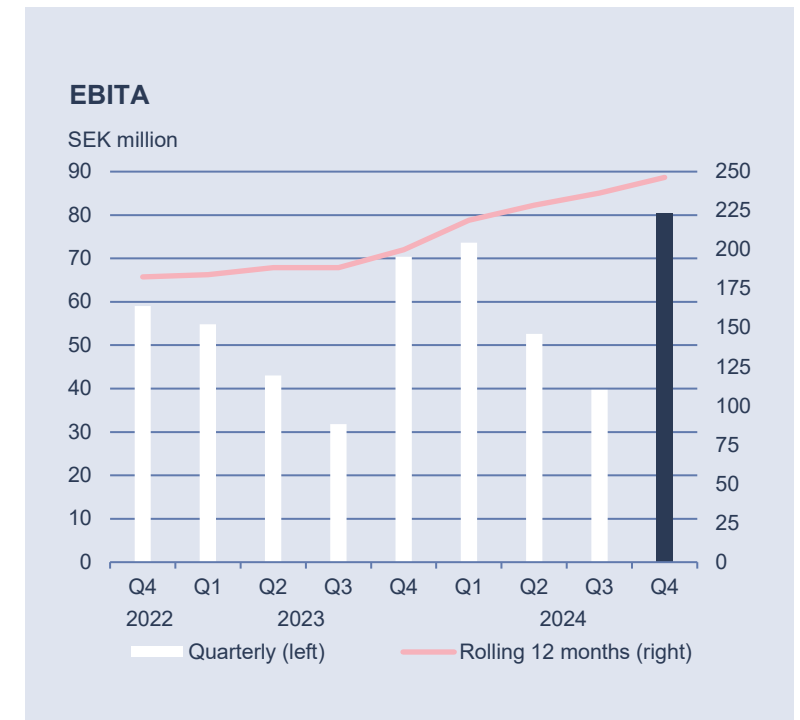
Rejlers Sweden

FINANCIAL HIGHLIGHTS Q4 2024

- Net sales amounted to SEK 771.6 million (713.9)
- EBITA SEK 80.4 million (70.4)
- EBITA margin 10.4 % (9.9)

FINANCIAL HIGHLIGHTS FULL YEAR 2024

- Net sales amounted to SEK 2,720.8 million (2,480.5)
- EBITA SEK 246.3 million (200.0)
- EBITA margin 9.1 % (8.1)



Rejlers Finland

FINANCIAL HIGHLIGHTS Q4 2024

- Net sales amounted to SEK 378.7 million (340.7)
- EBITA SEK 41.1 million (24.9)
- EBITA margin 10.9 % (7.3)

FINANCIAL HIGHLIGHTS FULL YEAR 2024

- Net sales amounted to SEK 1,429.2 million (1,355.5)
- EBITA SEK 144.3 million (107.0)
- EBITA margin 10.1 % (8.0)



Rejlers Norway

FINANCIAL HIGHLIGHTS Q4 2024

- Net sales amounted to SEK 88.8 million (81.1)
- EBITA SEK -11.2 million (2.6), including one offs SEK 10 million (0)
- EBITA margin -12.6 % (3.2)
- Adjusted EBITA margin -1.4 %

FINANCIAL HIGHLIGHTS FULL YEAR 2024

- Net sales amounted to SEK 317.5 million (302.7)
- EBITA SEK -3.7 million (18.8), including one offs SEK 10 million (0)
- Adjusted EBITA margin 2.0 %





REJLERS

THANK YOU!